

NEW ZEALAND AND PA CONNECTIONS

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



INVESTMENT IN PENNSYLVANIA

New Zealand companies have 40 locations in Pennsylvania providing 7,536 jobs.

- ✓ 21 or 52% of these companies are manufacturers providing 5,456 jobs.
- ✓ New Zealand ranks 22nd for the total number of firms and 12th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
England	793	49,382	1	1
Germany	718	41,774	2	2
Canada	580	15,829	3	8
France	433	40,738	4	3
New Zealand	40	7,536	22	12

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 6 NEW ZEALAND-OWNED FIRMS IN PA

- Packaging Holdings Limited
- Fletcher Building Limited
- Mainfreight Limited
- Tgt Limited
- Magritek Holdings Limited
- Aucom Electronics Limited

■ Service

■ Manufacturing

IMPORT AND EXPORT

PA Imports from New Zealand Annually (in USD)

Meat And Edible Meat Offal	\$164,125,843
Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi	\$28,513,660
Products Of Animal Origin, Nesoi	\$19,099,442
Albuminoidal Subst; Modified Starch; Glue; Enzymes	\$11,831,868
Fish, Crustaceans & Aquatic Invertebrates ..	\$8,262,928
TOTAL ALL COMMODITIES	\$266,027,076

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to New Zealand Annually (in USD)

Sugars And Sugar Confectionery	\$13,790,309
Vehicles, Except Railway or Tramway	\$9,528,347
Industrial Machinery, Including Computers ..	\$8,773,680
Aircraft, Spacecraft, and Parts Thereof	\$6,716,118
Plastics and Articles Thereof	\$5,767,938
TOTAL ALL COMMODITIES	\$84,321,156

PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- ✓ \$809 BILLION
GROSS DOMESTIC PRODUCT
- ✓ CUSTOMERS IN 221 COUNTRIES
- ✓ EXPORTS SUPPORT
1.6 MILLION PA JOBS
- ✓ 5,100+ FOREIGN-OWNED
BUSINESS LOCATIONS
EMPLOYING 321,000+ PEOPLE
- ✓ \$1 TRILLION+ GOODS &
SERVICES MOVING THROUGH
PA INFRASTRUCTURE
- ✓ 120+ STATE PARKS THAT
FEATURE OUR GREAT OUTDOORS



PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190



Hyner View State Park
Clinton County, PA



12/09/2019